

1995 - MARRIOTT - ALBANY - "THE CHANGING ROLE OF PURCHASING"
Presidents: Jim Hassett (NAEB) & Walter Wontz (SUNYPA)

Speakers:

- Fazioli & Clar - SUNY Update
- Sheere & Carter - E&I Update
- Robert Frare - Team Building
- Bob Goldstein - E-Mail Update
- Judi Clements - Getting Along With People
- Nancy Salzman - Staying Motivated During Change
- Hugh Johnson - Changes in the Economic & Global Marketplace
- Michael Mendrick - The Persuasion Equation: Power of Laughter To
Sell Yourself, Products & Services