

### Extending Your Resources, Skills and Knowledge Base

As Congress contemplates the Higher Education Act, and the House introduces a bill it is clear that change is on the horizon. And what is also clear is that the basic tenets of Affordability, Accessibility and Accountability will not change anytime soon.

In this climate, schools find that they must go broad and dig deep across all campus constituencies to make sure that everything is aligned to these higher goals. Most higher education institutions are introducing affordability initiatives to help student pocketbooks, and are implementing cost-savings practices that enhance operating efficiency.

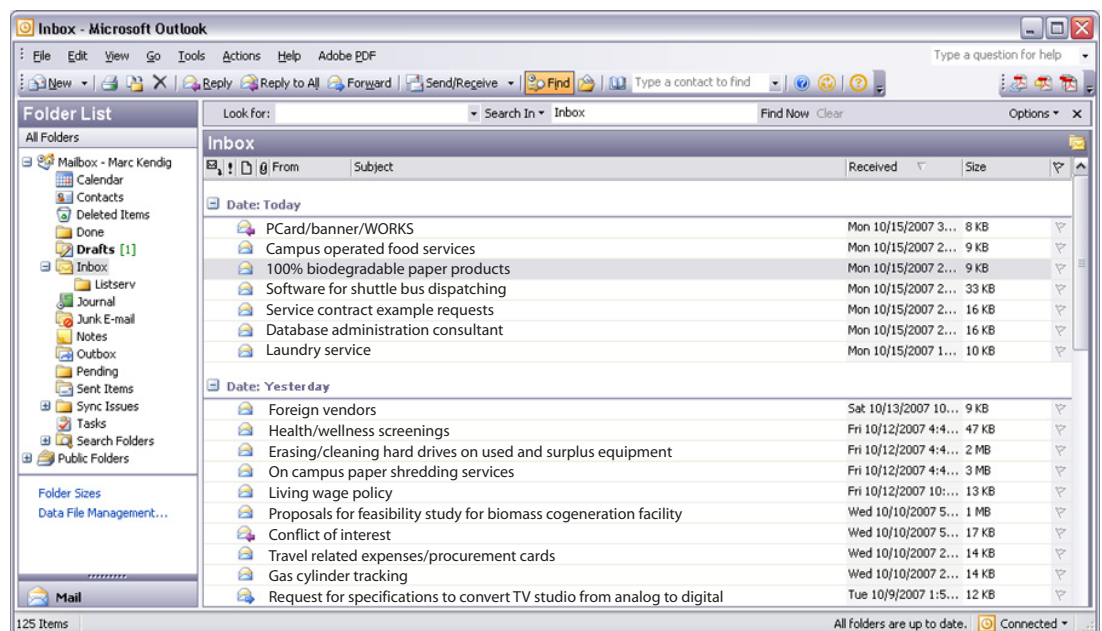
In many small schools, the procurement function is quite often tasked to education professionals whose core competencies may be serving other areas of their institution's administration. Procurement may be an add-on responsibility, but one that if leveraged to its fullest, will help you to make a positive impact on your institution's ability to enhance affordability, accessibility and accountability.

Since 1921, NAEP facilitates the development, exchange, and practice of effective and ethical procurement within higher education and associated communities through continuing education, networking, public information, and advocacy.

Because it is institutionally based, NAEP membership can have a profound impact on the diverse group of education professionals in today's decentralized procurement model. Whether you have chosen procurement as your career path or are an education professional with procurement responsibilities, NAEP serves you through the advancement of accountability, affordability, and accessibility, and here's how :

**IMMEDIATELY** expand your knowledge base and access to best practices:

- **NAEP National Listserv** connects 1500+ institutions in real time. This is your conduit to fast actionable answers to challenges you are facing. Reach out to over 3500 of your colleagues and get a variety of solutions and perspectives... in minutes. Get immediate input and guidance from colleagues who have experience. A sample of topics on our listserv from just the past few days includes:

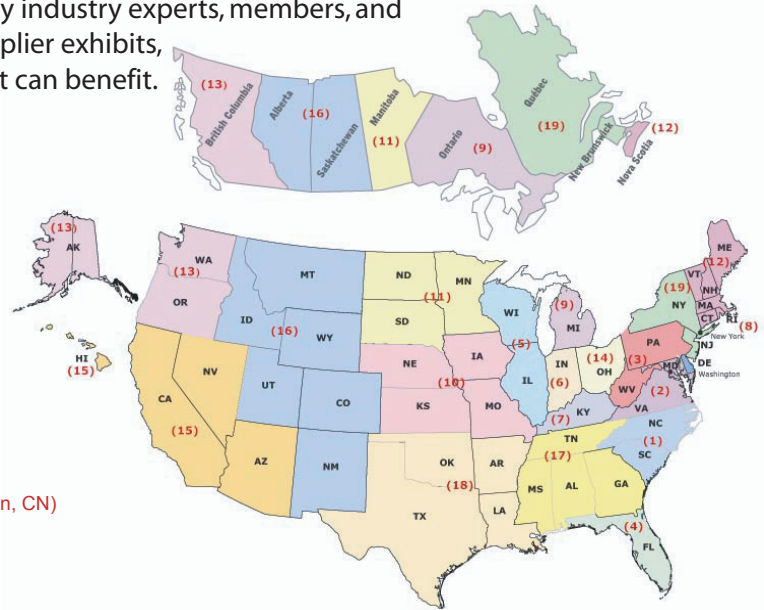


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- **RFP Library:** a repository of bids and proposals so you don't have to reinvent the wheel. Immediately at your fingertips are high-quality documents in the following categories:
  - Athletic Training
  - Clothing
  - Computers & Networking
  - Computer Software
  - Data Storage & Retrieval
  - Development
  - Diplomas
  - Food & Food Service
  - Furnishings
  - Furniture
  - General Templates
  - Maintenance
  - Multimedia
  - Office Equipment & Supplies
  - Procurement/Financial
  - Scientific Equipment & Supplies
  - Security
  - Services
  - Special Events
  - Transportation
  - Travel
- **Job Description Library:** our members contribute to this library with position descriptions. Whether you need to hire or are looking for a better understanding of, for instance, what a Diversity Officer does, this is the resource to check.
- **Local Engagement:** NAEP has 19 active regions throughout the United States. The regions all conduct one- to four-day annual meetings that combine presentations by industry experts, members, and suppliers. The majority of NAEP regions also feature supplier exhibits, so even the smallest institution with the smallest budget can benefit.

## Regional Groups

- (1) Carolinas (NC/SC)
- (2) DC/Maryland/Virginia
- (3) Delaware/Pennsylvania/W. Virginia
- (4) Florida
- (5) IWAG (IL/WI)
- (6) Indiana
- (7) Kentucky
- (8) Metro NY/NJ
- (9) Michigan & Ontario, CN
- (10) MINK (MO/IA/NE/KS)
- (11) Minnesota/Dakotas & Manitoba, CN
- (12) New England (CT/NH/MA/VT/ME/RI & Nova Scotia, CN)
- (13) Northwest (WA/OR/AK/ID & British Columbia, CN)
- (14) Ohio
- (15) Pacific (CA/AZ/HI/NV)
- (16) Rocky Mountain (MT/ID/WY/UT/CO/NM, Alberta, and Saskatchewan, CN)
- (17) TAGM (TN/AL/GA/MS)
- (18) TOAL (TX/OK/AR/LA)
- (19) Upstate NY, Quebec, & New Brunswick, CN



- **Cooperative Purchasing:** E&I is the member-owned, not-for-profit buying cooperative established by members of NAEP in 1934 to provide lower costs for higher education. E&I lowers the purchase price of goods and services by aggregating the purchasing power of member institutions, and streamlines the supply chain process for our members and business partners - reducing time, complexity, and total costs.
- **Professional Development:** NAEP's programs provide the solid foundation you need to work smarter and leverage the latest trends and innovations to the advantage of your institution. Tap the wellspring of experience offered by NAEP facilitators, all leading practitioners in higher education procurement. A sampling of session topics from our recent Annual Meeting include:
  - Greening Your Institution Through the Supply Chain
  - PCard Fraud
  - Diversity
  - Understanding Financial Statements
  - Outsourcing Printing Services Processes and Considerations
  - Travel Management at a Smaller School

...and many more ...
- **Subscriptions:** Written by members for members, our quarterly print/electronic publication Educational Procurement Journal and our e-newsletter, Purchasing Link, are yours with your membership in NAEP.

