

Access to knowledge, best practices, professional development and a nation-wide peer network

In 2007, **nearly 50 million students** picked up their backpacks and headed to approximately 97,000 public elementary and secondary schools for the fall term. Before this school year is out **more than \$489 billion will be spent** related to their education.*

You work in the K-12 environment. You might be at a private school, or a public school or perhaps even working at the district level. You may or may not be a dedicated procurement professional, but you have responsibilities that are strategically important to your school in this regard.

What's Keeping You Up at Night?

- Security and safety of students and faculty.
- Education is the number one non-residential buildings market for both new and renovation projects. How do we know if we are spending wisely?
- Responding to the trends that elevate the quality of education your school or district provides:
 - *research shows student involvement in the arts and sports can make a significant difference in improving educational outcomes: academic achievement, engagement in learning, social and civil development.*
- How do we go green in a meaningful, cost effective way?
- How can we benchmark to measure the impact of strategic procurement? How do we know where we're going if we don't know where we are?
- How can I connect with colleagues who are facing the same challenges I am, and who may have already developed successful strategies that I can gain access to?

If your environment is like most, you don't have a large procurement department or even specialists that you can tap for best practices, sample RFPs or advice. *That's why NAEP is such a great resource for professionals in the K-12 environment.*

A membership in NAEP gives you immediate access to a wide network of skilled professionals that have been there, and have done that. A membership in NAEP opens up a wellspring of knowledge and resource sharing with colleagues across the country. NAEP's professional development and certification support can help you 'up your game' and make procurement a strategic asset in your school's goal to provide the best, safest, and most well-rounded education to our nation's youth.

Since 1921, NAEP facilitates the development, exchange, and practice of effective and ethical procurement within education and associated communities through continuing education, networking, public information, and advocacy. Because it is institutionally based, NAEP membership can have a profound impact on the diverse group of education professionals in today's decentralized procurement model. Whether you have chosen procurement as your career path or are an education professional with procurement responsibilities, membership in NAEP can give you the support you need to get the job done.

IMMEDIATELY expand your knowledge base and access to best practices:

- **RFP Library:** a repository of bids and proposals so you don't have to reinvent the wheel.

Immediately at your fingertips are high-quality documents in the following categories:

Athletic Training, Clothing, Computers & Networking, Computer Software, Data Storage & Retrieval, Development, Diplomas, Food & Food Service, Furnishings, Furniture, General Templates, Maintenance, Multimedia, Office Equipment & Supplies, Procurement/ Financial, Scientific Equipment & Supplies, Security, Services, Special Events, Transportation and Travel.



*IES: National Center for Education Statistics, US Dept. of Education

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- **NAEP National Listserv:** connects 1500+ institutions in real time. This is your conduit to fast actionable answers to challenges you are facing. Reach out to over 3500 of your colleagues and get a variety of solutions and perspectives... in minutes. Get immediate input and guidance from colleagues who have experience. A sample of topics on our listserv from just the past few days includes:

- **Subscriptions:** Written by members for members, our quarterly print/electronic publication Educational Procurement Journal and our e-newsletter, Purchasing Link, are yours with your membership in NAEP.

- **Sustainability:** a website dedicated to the issues of sustainability in purchasing allows you to be on the cutting-edge of all green purchasing issues.

- **Job Description Library:** our members contribute to this library with position descriptions. Whether you need to hire or are looking for a better understanding of, for instance, what a Diversity Officer does, this is the resource to check.

- **Cooperative Purchasing:** E&I is the member-owned, not-for-profit buying cooperative established by members of NAEP in 1934 to provide lower costs for higher education. E&I lowers the purchase price of goods and services by aggregating the purchasing power of member institutions, and streamlines the supply chain process for our members and business partners - reducing time, complexity, and total costs.

- **Professional Development:** NAEP's programs provide the solid foundation you need to work smarter and leverage the latest trends and innovations to the advantage of your institution. Tap the wellspring of experience offered by NAEP facilitators, all leading practitioners in higher education procurement. A sampling of session topics from our recent Annual Meeting include:

- Greening Your Institution Through the Supply Chain
- PCard Fraud
- Diversity
- Understanding Financial Statements
- Outsourcing Printing Services Processes and Considerations
- Travel Management at a Smaller School

- **Local Engagement:** NAEP has 19 active regions throughout the United States. The regions all conduct one- to four-day annual meetings that combine presentations by industry experts, members, and suppliers. The majority of NAEP regions also feature supplier exhibits, so even the smallest institution with the smallest budget can benefit.

Regional Groups

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| (1) Carolinas (NC/SC) | (11) Minnesota/Dakotas & Manitoba, CN |
| (2) DC/Maryland/Virginia | (12) New England (CT/NH/MA/VT/ME/RI & Nova Scotia, CN) |
| (3) Delaware/Pennsylvania/W. Virginia | (13) Northwest (WA/OR/AK/ID & British Columbia, CN) |
| (4) Florida | (14) Ohio |
| (5) IWAG (IL/WI) | (15) Pacific (CA/AZ/HI/NV) |
| (6) Indiana | (16) Rocky Mountain (MT/ID/WY/UT/CO/NM, Alberta, and Saskatchewan, CN) |
| (7) Kentucky | (17) TAGM (TN/AL/GA/MS) |
| (8) Metro NY/NJ | (18) TOAL (TX/OK/AR/LA) |
| (9) Michigan & Ontario, CN | (19) Upstate NY, Quebec, & New Brunswick, CN |
| (10) MINK (MO/IA/NE/KS) | |

